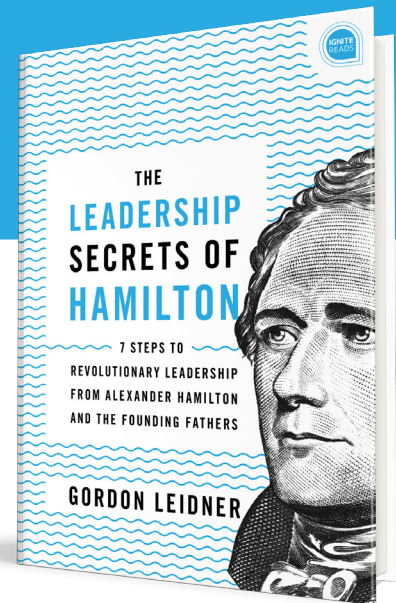




Spark Impact in Just One Hour

Value-Building Experiences by
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Guide for Revolutionary Leadership

The Leadership Secrets of Hamilton
by Gordon Leidner

Includes printable worksheet for meeting participants

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Transformational leaders inspire followers to feel trust, loyalty and respect towards them. They motivate followers to exceed expectations and work toward a common goal, in spite of difficulties or hardship. How do they do this?

Prior to your meeting, provide a copy of *The Leadership Secrets of Hamilton* to each meeting participant, and request the participants read the book and come prepared for discussion. The book will also serve as a learning tool and a future resource to reinforce training ideas.

Ask these thought-provoking questions prior to discussing the book:

1. How would you describe your leadership style?
2. Who was the best leader you ever worked for? Why?
3. Who was the worst leader you ever worked for? Why?



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Revolutionize Teamwork
by Eric Coryell

Book Discussion Questions

Prepare Yourself

- What are your strengths/skills?
- What are your weaknesses/challenges?
- What are one of your dreams in terms of your career?
What long term goals will support this dream?
What short term goals (around 5 years) will be necessary to complete your long term goals?
- When you do not achieve a goal or fail at an attempt, how do you react?

Exemplify Moral Integrity

- Have you ever worked for someone you perceived as dishonest? How did this affect your work?
- Have you ever had a leader admit their weaknesses?
Did this increase or decrease your trust in that leader? Why?
- As a leader, what are your personal commitments to your team? Or, as a team member, do you know what your leader's personal commitments are to your team? If so, what are they?
- As a leader, how do you treat people who make mistakes?
Or, as a team member, how does your leader treat you when you make mistakes?

Go Beyond Self-Interest

- What is your organization's plan? Who benefits from it?
- Do you know what your team's goals are? If so, what are they? If not, why not?
- As a leader, have you communicated to your organization what your personal roles, responsibilities and goals are? Or, as a team member, do you know what your leaders' personal roles, responsibilities and goals are?



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Establish Clear Goals

- As a leader, have you established a challenging team goal? Or, as a team member, has your leader established a challenging team goal?
What is it?
- As a leader, have you explained how the team members can individually contribute to that goal? Or, as a team member, has your leader explained how you can contribute to that goal?
If so, how?
- As a leader, what kind of guidance do you provide to your team for helping them to achieve goals? Or, as a team member, what kind of guidance does your leader provide for helping you to achieve goals?

Respect Your People

- Look to the person on your left – do you know what one of their professional goals is? If so, what is it?
If not, ask that person to let you know.
- Look to the person on your right – what is one of their strengths/skills?
Ask that person if he/she feels that strength/skill is being utilized at work.
- Share something that is important to you outside of the workplace.

Convey an Inspiring Vision

- Do you have a vision for your team or the company's future? If so, try describing it in a few sentences.
If not, what do you think that vision should be?
- Have you ever worked for an organization that had a vision you were inspired to follow?
What was it?



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Be a Mentor

- Is there something new you learned today or this week? Share it!
- What do you do to keep learning about your subject?
- How often do you share knowledge with others?
- Who in your organization do you go to for knowledge?

These seven leadership secrets will help you motivate your team, undertake a new initiative, or rejuvenate a business!

THE FOUNDERS built the first successful democratic government, and will go down in history as having changed the rules of leadership and redefined what it means to spark change in people. As a modern day leader, you may not be establishing a new system of government – but the principles of revolutionary leadership still apply.

Contact us to learn more or tell us about how this Discussion Guide sparked impact for you and your team!

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