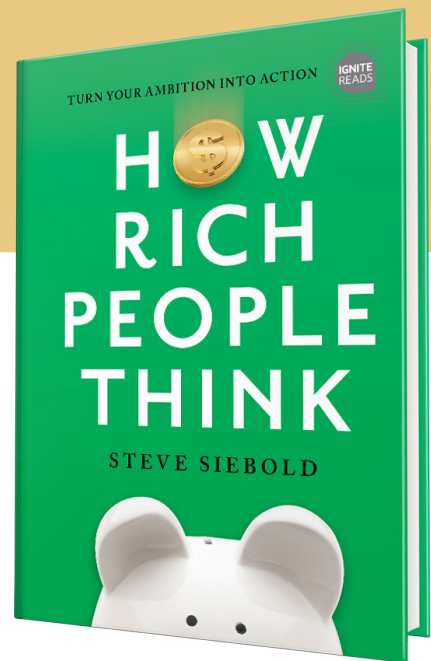


Spark Impact in Just One Hour

Value-Building Experiences
by SimpleTruths.com



A Guide for Creating Success:

How Rich People Think
by Steve Siebold

Includes printable worksheet for meeting participants
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*Challenge your beliefs about money, and in the process,
it just might make you rich.
How?*

Prior to your meeting, provide a copy of *How Rich People Think* to each meeting participant and request the participants read the book and come prepared for discussion. The book will also serve as a learning tool and a future resource to reinforce training ideas.

Ask these thought-provoking questions prior to discussing the book:

1. What is one positive belief you have about money?
2. What is one negative belief you have about money?
3. What strategies do you follow to make money?

Book Discussion Questions

1. When you're problem solving, do you spend more time looking for the obvious answer or the nonobvious answer? Why?
2. Think about how you try to build your wealth. Do you base your approach on logic or emotion? How has that worked for you?
3. Do you believe being rich will increase your level of freedom? Why or why not?
4. On a scale of one to ten, with ten being the most optimistic, how optimistic are you? If you see yourself at seven or above, how has that affected your success? If you see yourself below a seven, has this ever cost you something?
5. How much time do you invest on a weekly basis on self-education? How has this affected your ability to be successful?
6. How much time do you spend worrying about money compared to the time you spend engaged in creative problem solving?
7. What would you love to do for a living more than anything else?
8. Do you take actions daily toward getting rich? If yes, what are they? If not, why not?

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9. Do you believe you have the potential to earn as much money as you wish? Why or why not?
10. Do you see money as your friend or as something you wish you didn't have to think about? Why?
11. How much money would you have to earn in a year to live the way you want to?
12. If you were a millionaire, what would you do to make a positive impact on the world?
13. When you were growing up, how were rich people portrayed to you – negatively or positively? How has that impacted you?
14. Have you ever had an opportunity to get rich that you traded for a false sense of security? What happened?
15. Do you believe getting rich will bring out the best or the worst in you? Why?

If you follow the beliefs, philosophies and strategies of the rich and take action, you have a legitimate shot at becoming a millionaire.

Once you learn to embrace the level of thinking that generates money, your earning potential is limitless.

Contact us to learn more or tell us about how this Discussion Guide sparked impact for you and your team!

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